

Geo. A. Roehr Co.

11 Jun 97

Margie

316-262-2213

470	\$10.68
50	\$13.00

\$3.00 Personalized Plate  
Debrossing

Order ~~this~~ year.

Billing

Pick up from Kansas City

Start with P.O. and follow  
with ~~the~~ invoice

**THE TAU BETA PI ASSOCIATION - 1992 CONVENTION COST ESTIMATE - East Lansing, MI**

**FOR 195 COLLEGIATE CHAPTER DELEGATES**

**EXPENSES**

Travel	\$49,320.20	
400,500 Delegate-miles of travel		
\$0.123 per Delegate-mile		
On-site	49,617.10	
<b>Total Delegate Expenses</b>		<b>\$98,937.30</b>

**REVENUE**

Chapter assessments @ \$7.00	\$70,735.00	
10,105 Initiates in previous year		
Sigma Tau Initiates	7.00	
Convention Fund net earnings	77,000.00	
Fund gain on sale of investments	7,600.00	
Corporate donations (24)	12,970.00	
<b>Total Delegate Revenue</b>		<b>\$168,312.00</b>

**DELEGATE EXCESS REVENUE**

**\$69,374.70**

**FOR 106 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS**

**EXPENSES**

62 National Officials and 3 Laureates

Travel	\$15,207.54	
On-site	20,545.73	
<b>Total</b>		<b>\$35,753.27</b>

33 Chapter Advisors and 8 Alumnus Chapter Delegates

Travel	\$1,925.50	
On-site	8,744.86	
<b>Total</b>		<b>\$10,670.36</b>

**ASSOCIATION-PAID EXPENSES**

**\$46,423.63**

**FOR 86 INDIVIDUAL-PAID ATTENDERS**

**EXPENSES**

Travel	\$9,952.61	
On-site	19,535.93	
<b>Total</b>		<b>\$29,488.54</b>

**REVENUE**

**\$30,843.14**

**INDIVIDUAL-PAID EXCESS REVENUE**

**\$1,354.60**

**CONVENTION TOTALS**

<b>EXPENSES</b>	<b>\$174,849.47</b>
<b>REVENUE</b>	<b>199,155.14</b>

**CONVENTION EXCESS REVENUE**

**\$24,305.67**

REH -- 7/27/93

THE TAU BETA PI ASSOCIATION - 1993 CONVENTION COST ESTIMATE - W. Lafayette, IN

FOR 209 COLLEGIATE CHAPTER DELEGATES

EXPENSES

Travel	\$63,225.00	
421,500 Delegate-miles of travel		
\$0.150 per Delegate-mile		
On-site	44,500.00	
<b>Total Delegate Expenses</b>		<b>\$107,725.00</b>

REVENUE

Chapter assessments @ \$7.00	\$70,000.00	
10,000 Initiates in previous year		
Sigma Tau Initiates @ \$5.00	0.00	
Convention Fund net earnings	77,000.00	
Corporate donations	13,000.00	
<b>Total Delegate Revenue</b>		<b>\$160,000.00</b>

DELEGATE EXCESS REVENUE

\$52,275.00

FOR 100 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS

EXPENSES

60 National Officials and 3 Laureates

Travel	\$16,000.00	
On-site	20,000.00	
<b>Total</b>		<b>\$36,000.00</b>

30 Chapter Advisors and 7 Alumnus Chapter Delegates

Travel	\$2,000.00	
On-site	9,000.00	
<b>Total</b>		<b>\$11,000.00</b>

ASSOCIATION-PAID EXPENSES

\$47,000.00

FOR 0 INDIVIDUAL-PAID ATTENDERS

EXPENSES

Travel	\$0.00	
On-site	0.00	
<b>Total</b>		<b>\$0.00</b>

REVENUE

\$0.00

INDIVIDUAL-PAID EXCESS REVENUE

\$0.00

CONVENTION TOTALS

EXPENSES	\$154,725.00
REVENUE	160,000.00

CONVENTION EXCESS REVENUE

\$5,275.00

REH -- 5/26/93

THE TAU BETA PI ASSOCIATION - 1995 CONVENTION COST ESTIMATE - Cleveland, OH

FOR 213 COLLEGIATE CHAPTER DELEGATES

EXPENSES

Travel	\$61,800.00	
412,000 Delegate-miles of travel		
\$0.150 per Delegate-mile		
On-site	63,700.00	
<b>Total Delegate Expenses</b>		<b>\$125,500.00</b>

REVENUE

Chapter assessments @ \$7.00	\$70,000.00	
10,000 Initiates in previous year		
Sigma Tau Initiates @ \$5.00	0.00	
Convention Fund net earnings	77,000.00	
Corporate donations	10,000.00	
<b>Total Delegate Revenue</b>		<b>\$157,000.00</b>

DELEGATE EXCESS REVENUE

**\$31,500.00**

FOR 100 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS

EXPENSES

60 National Officials and 3 Laureates

Travel	\$16,000.00	
On-site	21,000.00	
<b>Total</b>		<b>\$37,000.00</b>

30 Chapter Advisors and 7 Alumnus Chapter Delegates

Travel	\$2,000.00	
On-site	9,500.00	
<b>Total</b>		<b>\$11,500.00</b>

ASSOCIATION-PAID EXPENSES

**\$48,500.00**

FOR 0 INDIVIDUAL-PAID ATTENDERS

EXPENSES

Travel	\$0.00	
On-site	0.00	
<b>Total</b>		<b>\$0.00</b>

REVENUE

**\$0.00**

INDIVIDUAL-PAID EXCESS REVENUE

**\$0.00**

CONVENTION TOTALS

EXPENSES	\$174,000.00
REVENUE	157,000.00

CONVENTION EXCESS EXPENSES

**\$17,000.00**

REH -- 5/26/93



THE TAU BETA PI ASSOCIATION - 1996 CONVENTION COST ESTIMATE - Manhattan, KS

FOR 215 COLLEGIATE CHAPTER DELEGATES

EXPENSES

Travel	\$69,000.00	
460,000 Delegate-miles of travel		
\$0.150 per Delegate-mile		
On-site	51,000.00	
<b>Total Delegate Expenses</b>		<b>\$120,000.00</b>

REVENUE

Chapter assessments @ \$7.00	\$70,000.00	
10,000 Initiates in previous year		
Sigma Tau Initiates @ \$5.00	0.00	
Convention Fund net earnings	77,000.00	
Corporate donations	10,000.00	
<b>Total Delegate Revenue</b>		<b>\$157,000.00</b>

DELEGATE EXCESS REVENUE

**\$37,000.00**

FOR 100 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS

EXPENSES

60 National Officials and 3 Laureates

Travel	\$20,500.00	
On-site	15,000.00	
<b>Total</b>		<b>\$35,500.00</b>

30 Chapter Advisors and 7 Alumnus Chapter Delegates

Travel	\$12,000.00	
On-site	9,000.00	
<b>Total</b>		<b>\$21,000.00</b>

ASSOCIATION-PAID EXPENSES

**\$56,500.00**

FOR 0 INDIVIDUAL-PAID ATTENDERS

EXPENSES

Travel	\$0.00	
On-site	0.00	
<b>Total</b>		<b>\$0.00</b>

REVENUE

**\$0.00**

INDIVIDUAL-PAID EXCESS REVENUE

**\$0.00**

CONVENTION TOTALS

EXPENSES	\$170,000.00	
REVENUE	157,000.00	

CONVENTION EXCESS EXPENSES

**\$19,500.00**

REH -- 7/27/93

THE TAU BETA PI ASSOCIATION - 1996 CONVENTION COST ESTIMATE - Minneapolis, MN

FOR 215 COLLEGIATE CHAPTER DELEGATES

EXPENSES

Travel	\$70,750.00	
472,000 Delegate-miles of travel		
\$0.150 per Delegate-mile		
On-site	56,500.00	
<b>Total Delegate Expenses</b>		<b>\$127,250.00</b>

REVENUE

Chapter assessments @ \$7.00	\$70,000.00	
10,000 Initiates in previous year		
Sigma Tau Initiates @ \$5.00	0.00	
Convention Fund net earnings	77,000.00	
Corporate donations	10,000.00	
<b>Total Delegate Revenue</b>		<b>\$157,000.00</b>

DELEGATE EXCESS REVENUE

**\$29,750.00**

FOR 100 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS

EXPENSES

60 National Officials and 3 Laureates

Travel	\$20,750.00	
On-site	16,500.00	
<b>Total</b>		<b>\$37,250.00</b>

30 Chapter Advisors and 7 Alumnus Chapter Delegates

Travel	\$12,000.00	
On-site	9,750.00	
<b>Total</b>		<b>\$21,750.00</b>

ASSOCIATION-PAID EXPENSES

**\$59,000.00**

FOR 0 INDIVIDUAL-PAID ATTENDERS

EXPENSES

Travel	\$0.00	
On-site	0.00	
<b>Total</b>		<b>\$0.00</b>

REVENUE

**\$0.00**

INDIVIDUAL-PAID EXCESS REVENUE

**\$0.00**

CONVENTION TOTALS

EXPENSES	\$186,250.00
REVENUE	157,000.00

CONVENTION EXCESS EXPENSES

**\$29,250.00**

REH -- 7/27/93

THE TAU BETA PI ASSOCIATION - 1996 CONVENTION COST ESTIMATE - Rapid City, SD

**FOR 215 COLLEGIATE CHAPTER DELEGATES  
EXPENSES**

Travel	\$79,500.00	
530,000 Delegate-miles of travel		
\$0.150 per Delegate-mile		
On-site	46,000.00	
<b>Total Delegate Expenses</b>		\$125,500.00

**REVENUE**

Chapter assessments @ \$7.00	\$70,000.00	
10,000 Initiates in previous year		
Sigma Tau Initiates @ \$5.00	0.00	
Convention Fund net earnings	77,000.00	
Corporate donations	10,000.00	
<b>Total Delegate Revenue</b>		\$157,000.00

DELEGATE EXCESS REVENUE \$31,500.00

**FOR 100 NATIONAL OFFICIALS AND OTHER ASSOCIATION-PAID ATTENDERS  
EXPENSES**

60 National Officials and 3 Laureates

Travel	\$23,000.00	
On-site	13,500.00	
<b>Total</b>		\$36,500.00

30 Chapter Advisors and 7 Alumnus Chapter Delegates

Travel	\$14,000.00	
On-site	8,000.00	
<b>Total</b>		\$22,000.00

ASSOCIATION-PAID EXPENSES \$58,500.00

**FOR 0 INDIVIDUAL-PAID ATTENDERS  
EXPENSES**

Travel	\$0.00	
On-site	0.00	
<b>Total</b>		\$0.00

REVENUE \$0.00

INDIVIDUAL-PAID EXCESS REVENUE \$0.00

**CONVENTION TOTALS**

EXPENSES	\$184,000.00
REVENUE	<u>157,000.00</u>

CONVENTION EXCESS EXPENSES \$27,000.00